



J. Michaels Clothiers

J. Michael Mahaffey and James Brandon are successful business partners who began J. Michaels Clothiers in 1989 as a custom clothier that caters to high income executives and professionals. They began building their business by setting appointments with customers at their offices and homes, to discuss their business, civic, and social lifestyles and the image they wanted to project in each. They specialize in made-to-measure clothing and superior personal service. As the company grew, they began to add ready-made brands and became a custom tailor and upscale specialty store.

After 10 years of leasing space in the West End area of Nashville, J. Michaels bought a single family home, eight blocks away in order to expand their business. They used the SBA 504 Loan Program to help finance the purchase and renovation of their building. The new location has seen such an increase in traffic and sales such that they plan to open a new concept store in the building next door geared to a more casual, creative demographic.

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